

Frequently Asked Questions

What is the Supply Chain Cooperative and how does it work?

The Supply Chain Cooperative delivers exceptional value to its members by leveraging their collective buying power to negotiate better pricing and discounts on maintenance, repair and operations (MRO) supplies. Members gain access to engagement models and strategic partnerships that can enhance their MRO supply chain program and position them for long-term success.

What types of MRO supplies and services are available through SDI's new CoOp?

The Supply Chain Cooperative offers a wide range of MRO supplies and services, including:

- *General Industrial Supplies (GIS): hardware, tools, and other industrial supplies, etc.*
- *Janitorial/Sanitation (Jan/San): cleaning chemicals, paper products, and cleaning equipment, etc.*
- *Power Transmission Bearings (PTB): bearings, belts, and pulleys, etc.*
- *PPE/Safety: safety glasses, gloves, and hard hats, etc.*

How much can I expect to save by joining SDI's Supply Chain Cooperative?

The amount of savings that members can expect to receive by joining the Supply Chain Cooperative will depend on a variety of factors, including the types and volume of MRO supplies and services they require. However, by leveraging the collective buying power of the group, members can negotiate better pricing and discounts from suppliers, which can help reduce the overall cost of MRO supplies and services.

What is the process for joining our GPO?

To join the Supply Chain Cooperative, simply visit our website and fill out our membership application. The annual membership fee is a nominal \$495, and founding members can enjoy a 1% profit-sharing program.

How long does it take to see the benefits of joining SDI's Cooperative?

Members of the Supply Chain Cooperative can expect to see benefits from joining the GPO almost immediately. By leveraging the collective buying power of the group, members can negotiate better pricing and discounts from suppliers, which can help reduce the overall cost of MRO supplies and services.

Will joining the CoOp affect my existing contracts with suppliers?

As a member of the Supply Chain Cooperative, you can continue to purchase directly from existing supplier agreements for relevant categories while taking advantage of SDI's member pricing. The invoicing and payment processes will remain unchanged, with payments made directly to the supplier partners without passing through SDI.

What types of suppliers does this CoOp work with, and are they reputable and reliable?

For over 50 years, SDI has worked with a network of trusted suppliers and service providers with a proven track record of delivering quality products and services. We carefully vet all suppliers and service providers to ensure that they meet our high standards for quality and reliability.

What types of support and resources does our Supply Chain Cooperative offer to members?

The Supply Chain Cooperative offers a range of support and resources to members, including access to our network of trusted suppliers and service providers, procurement and supply chain management expertise, and opportunities for networking and collaboration with other industry professionals.

Additionally, the Supply Chain CoOp provides an on-ramp to the full portfolio of SDI's Supply Chain Solutions for future, long-term value creation.

How can I be sure that this CoOp is the right solution for my business needs?

We encourage potential members to reach out to our team of experts to learn more about the Supply Chain Cooperative and how it can help optimize their MRO procurement processes and supply chain management. We can provide customized solutions and guidance to ensure the right fit for your specific business needs.

How do Suppliers benefit?


There are several benefits for suppliers who work with SDI's Supply Chain Cooperative, including:

→ **Increased Sales Volume:** By working with the Supply Chain Cooperative, suppliers have the opportunity to gain access to a large network of potential customers who are seeking MRO supplies and services. This can lead to an increase in sales volume, which can help suppliers grow their business.

→ **Reduced Marketing Costs:** When suppliers work with the Supply Chain Cooperative, they benefit from SDI's marketing and sales efforts, which can help reduce their own sales and marketing costs.

→ **Increased Visibility:** Working with the Supply Chain Cooperative can help suppliers increase their visibility and brand recognition in the marketplace, as the CoOp is made up of a large network of members who are seeking MRO supplies and services.

→ **Enhanced Relationships:** The Supply Chain Cooperative works closely with its suppliers to build strong, long-term relationships. This can lead to enhanced collaboration, improved communication, and the development of more tailored solutions that better meet the needs of both the suppliers and members.

 **In summary, there are many benefits for suppliers, including increased sales volume, reduced sales and marketing costs, increased visibility, and enhanced relationships.**



For more information,
contact us today at
CoOpSales@sdi.com
or visit us at
sdi.com/supply-chain-services/CoOp